

Testimony of Customer Satisfaction

MagTek® is 100% committed to customer satisfaction. That includes designing, manufacturing and delivering quality products and services, which meet or exceed customer and regulatory requirements. Here is what some of our customers have to say about us.

Sage Payment Solutions

"MagTek's secure line of readers have allowed us to stay focused on serving our customers which makes them a valuable partner to Sage Payment Solutions. Their MagneSafe readers, in particular, make transactions more secure at the point of entry which is critical for our merchants in their pursuit to become and remain PCI compliant."

- Suzanne Ugast, Director, Marketing, Sage Payment Solutions
www.sagepayments.com

MagTek product: Secure card reader authenticators



"IRN has a major customer who has over 100,000 independent reps across the country and they wanted their reps to be able to take credit cards while in the field and get the best possible rates. Your iDynamo was the perfect solutions to this problem."

- James F. Marchese, EVP, IRN Payment Systems
www.irnpayment.com

MagTek Product: iDynamo



"The USB MagneSafe Mini is a great product from MagTek. Our customers have enjoyed the convenience of swiping their card knowing additional efforts have been made to safeguard their personal information. We use over 100 of these swipers at our large conventions and we believe we have had additional sales due to the ease of use and reliability of the USB MagneSafe Mini."

- Tim Clark, IT Internal Applications Team Manager, USANA Health Sciences, Inc.
www.usana.com

MagTek Product: USB MagneSafe Mini



"I received the replacement Dynamag card reader early last week and was able to successfully process multiple credit and debit transactions without any issues."

Listed below is a brief overview on my first impressions of the product:

- Installation was true plug and play.
- The time it takes for the track data to appear on our VT payment interface after the card swipe was almost instantaneous as opposed to one or two seconds before using other card readers.
- Sleek design with the optional vertical or horizontal mounting choice is a nice touch.
- The super thin wire connecting the reader to the PC is very versatile allowing the end user to mount and hide all wires almost anywhere thus minimizing its overall footprint.

You guys did a great job on this."

- David Martinez, Product Engineer II, RBS WorldPay
www.RBSWorldPay.com

MagTek Product: Dynamag



"The Excella MDX delivers a lot of functionality and reliability in a small footprint, great for check 21 processing."

- Jon Dorsey, CEO, AllTrust Networks
www.paychecksecure.com
MagTek Product: Excella MDX

Boston Checkcashers, Inc.

"MagTek sells a great product. Now our check images are crisp, clear, and colorful. What a difference!"

- Peter Karoul, General Manager, Boston Checkcashers Inc.
www.checkcasher.com
MagTek Product: Excella STX



"We have worked with several brands of scanners over the years and found that MagTek is the best. The MagTek scanners are well designed, durable and reliable. Their developer tools, such as their APIs that control the scanner, make it easy to integrate into our software application. I highly recommend MagTek."

- Jeff Hardy, CEO, TOPS Software LLC
www.212software.com
MagTek Product: Excella STX



"We had a card conversion date quickly approaching and needed a PIN solution. MagTek was able to meet our deadline and quickly respond to unanticipated issues. The IntelliCAT System was a great way for us to be able to provide our customers with the service they've come to depend on from Frandsen Financial."

- Jill Robiller, System Support Manager, Frandsen Financial
www.frandsenfinancial.com
MagTek Product: IntelliCAT System



"Members can now come in to our lobbies, apply for a VISA Check Card, select a unique campus photo and walk out with an active card - all because of the ExpressCard 1000."

- Deb White, Vice President Operations and Human Resources,
University Credit Union
www.ucu.maine.edu
MagTek Product: IntelliCAT/ExpressCard 1000



"We wanted a way to reduce card delivery lead time and cost while offering something extra for our banking customers. MagTek delivered all of that and more. With easy to use features and the ability to support photo cards, our new MagTek solution now gives us the ability to offer customers instant card issuance with a photo that makes it 'their' card, all with the superior security MagTek is known for."

- Lynn Roy, Senior Vice President, and CIO, Cottonport Bank
www.cottonportbank.com
MagTek Product: IntelliCAT/ExpressCard 1000



"When NewAlliance Bank decided to provide instant card issuance as a convenience to its customers, we chose MagTek because of the flexibility the ExpressCard 1000 offered. In addition, we were impressed with how responsive MagTek was in supporting a very aggressive timeline."

- Cathy Brooks, Senior Vice President, Director of Deposit Services,
NewAlliance Bank
www.newalliancebank.com
MagTek Product: IntelliCAT/ExpressCard 1000



Since 1972, MagTek has been a leading manufacturer of electronic devices and systems for the reliable issuance, reading, transmission and security of cards, checks, PINs and other identification documents. Leading with innovation and engineering excellence, MagTek is known for quality and dependability. Its products include secure card reader authenticators, check scanners, PIN Pads and distributed credential issuing systems. These products are used worldwide by financial institutions, retailers, hotels, law enforcement agencies and other organizations to provide secure and efficient electronic payment and identification transactions. Today, MagTek continues to innovate with the development of a new generation of security centric products secured by MagneSafe™. By leveraging strong encryption, secure tokenization and real time authentication, MagneSafe products enable users to assess and validate the trustworthiness of credentials used for online identification, payment processing, and other high-value electronic transactions.

