MAGTEK®
SECURITY FROM THE INSIDE

Peace of mind for their home away from home

MagTek hardware and services secure your guests' data and enhance the guest experience. Whether you are using your property management system at the front reception desk, using a digital concierge, or conveniently taking pool side orders using mobile devices, MagTek delivers innovative payment technology. Our hardware employs instant encryption, dynamic data, and the ability for tokenization of guest card data. This removes risk, enhances your brand, and minimizes PCI scope (and cost).

Pay-at-the-table and Pay-on-the-Go Solutions

It is becoming increasingly essential to offer a mobile payment platform. From pay-at-the-table to pay-on-the-go, our hardware and services deliver easy integration and added security. Hospitality solutions can enhance the customer experience by moving beyond the front desk with new technologies, including mobile concierge solutions and line-busting payment kiosks. By bringing multiple low-cost, and secure point-of-service terminals directly to the customer, hospitality providers can maximize customer trust (since cards never have to leave the customer's sight), reduce wait times, enable increased convenience, and reduce overall risk of fraud, all while limiting the scope of PCI.

Property Management System

MagTek delivers hardware for the countertop and hardware that can convert from countertop to mobile at the click of a button or by changing the docking station. These devices range from a simple credit card swipe device, to multimedia devices in fixed or mobile stands. Hospitality providers can accept a variety of payment types and simplify the transaction process with newer devices that allow users to swipe, dip, tap and enter PINs as needed.

Digital Concierge

Guests expect service 24 hours a day. Making someone available at all times to everyone can be difficult. A digital concierge can still create a personal experience while letting guests access information around the clock. MagTek has developed best practices over years of experience and partners with you to get you up and running faster using proven solutions, incorporating high-quality off-the-shelf components when possible. MagTek validates our components and devices to offer simple, rugged, and sophisticated solutions that will enhance the end-user experience.

Testing is critical to success and MagTek will work with you to establish testing parameters and meet expectations for functionality, reliability, performance and security. MagTek establishes performance criteria early and strives to exceed current industry standards and compliance measures. Integrate MagTek components and devices into your solution easily with application programming interfaces (APIs), software developer kits (SDKs) and MagTek support services. Our sales department will work with you to get your project completed.

Independent software vendor (ISVs) Solutions

MagTek understands the value of easy-to-use and well documented software developer kits (SDKs), technical documentation, application program interfaces (APIs), and sample code. Get unlimited access to all SDKs for mobile, countertop, and kiosk devices that work with Windows, iOS and Android operating systems. MagTek SDKs have no royalty or maintenance fees and are free to re-distribute with your application. Our hardware and services help you achieve point-to-point encryption securely, L3 certifications easier, and PCI compliance faster.

Working with MagTek, an industry leader, helps you gain and retain customers. We give you a dedicated account manager to help you from design to distribution. Our developers work with your developers using best practices to create a secure and easy to use solution. When you work with us, you get the advantage of our complete network of VAR and ISO partnerships.

Value added reseller (VARs) Solutions

MagTek works across channels and verticals giving you the most robust and stable support. Since we work with banks from issuance, to mom-and-pop shops, to fortune 100 companies, and beyond, we understand the complete payment process flow. The dedicated account managers help you determine the best hardware and services to meet each environments' needs. Having US-based support across time zones deepens our ability to respond to your needs. We are core, processor, and acquirer neutral and work in many POS environments. When you work with us, you get the advantage of our complete network of ISV and ISO partnerships.

Independent sales organization (ISOs) Solutions

Our device management tools including MagneSafe Remote Device Management and MagneSafe Remote Key Injection speed onboarding and simplify account management. With access to the MagneFlex Prism services you can establish customers faster and keep them longer with better customer response times and service. Our support across US time zones allows us to be exceptionally responsive. Our digital transaction solutions help you from the point of issuance, with hardware devices, gateway services, and payment applications. Our dedicated account managers support you in your compliance needs to determine the best and most secure path to success.

Summary

Differentiate yourself to your guests with a solution that secures your guest data and makes your guests feel secure. MagTek works with leading third-party applications and in-house proprietary payment and property management systems. We are large enough to support installations in some of the largest hospitality chains, and small enough to nimbly create customized solutions to meet your critical needs. Our software developer kits, and application program interfaces are well documented, user-friendly and supported by our in-house development team. Contact a representative today.

**Find out how you can get started
Contact MagTek at sales@magtek.com
or call 562-546-6467**

MagTek, Inc | www.magtek.com |

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